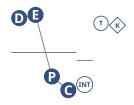


What makes you TICK?

Enjoy learning about YOU and the brilliance of your individuality!

Your ProScan > Natural Self



You are influential and effective in people skills. Pleasantly persuasive but can press to make a point when necessary. Interested in discussing ideas beneficial to a group of people. Like brainstorming about a variety of subjects and appreciate thinking through processes for better efficiency. Inclined to be attracted to opportunities and promotions.

You may be turned off by rigid regulations and details. Probably exhibit an independent, carefree and casual attitude. Relate well to activities that are out-of-theordinary. Enjoy taking risks.

Direct and/or Persuasive—Able to switch between a direct-teller style or a persuasive-seller style to best accomplish tasks based on the situation.

Fast, fluent communicator—Convey information and ideas quickly, effectively, and in an influential manner.

Brainstormer—Use interactive discussion to generate and develop multiple creative ideas for new projects.

Hard charging—Push self and others to move forward on new and existing tasks and projects. Exhibit a competitive spirit with an ambitious desire to win.

Confident risk taker—Exhibit self-confidence in pursuing opportunities. Take calculated risks to reach goals.

Seeks change/Innovative—Enjoy a freedom of choice and not being tied to tradition. Details, unnecessary reports, too many rules (at least in your opinion), are ridiculous and may be ignored.

Traits

Dominance—Self-confident, decisive, and results-oriented. Conceptually analytical. Organized for purpose of taking charge of a situation. Strong impact on others.

Extroversion—Outgoing, friendly, and empathetic. Influential in promoting new ideas and enlisting support of others. Energized by team involvement.

Pace—Fast-paced, action-oriented and impatient. Described as a doer and driver, and perhaps seek change. **Conformity**—Non-traditional, independent, and informal. Prefer to look at the big picture rather than being bogged down in specifics. View rules as being for others to follow.

Intuition logic—Respond instinctively when making a decision. React to unproven situations with an automatic conclusion.

Thrust energy style—Rocket launch style with huge energy output; inner-directed, self-starting drive.

Energy level—Significant energy capacity. Successful at achieving goals, need extra activities to utilize energy.

Interests

Like—Opportunities, social contact, to be liked. **Dislike**—Criticism, negativism, technical challenges.

Career Considerations

Other individuals with your ProScan Profile are naturally drawn to (and have done well in) jobs and careers that involve roles and responsibilities like the following.

- Project initiator especially in people-intensive fields
- People coordinator with support staff
- Potential entrepreneur
- Leadership in a people-centric position with big-picture potential

• Outside sales, especially when free of oversight to close the deal

Key Preferred Environments

To tap into your natural ProScan strengths, explore career options in one of the following fields—or in another industry you are passionate about.

Visible environments that allow a fair amount of autonomy, such as public speaking, theater, consulting, strategic planning, stock brokering, or sales.

📧 Enhance your career! Add value to your organization. Master the dynamics of human behavior with PDP certifications and workshops: pdp.guru/edu.